

Assistant Showroom Manager, Fulham Road, SW3

Benjamin Moore UK, operated by Shaw Paints Ltd

We have an exciting opportunity for a talented individual with a passion for colour, interior design and customer service to join our dynamic, friendly and respected family business in the permanent role of Assistant Showroom Manager, based at our flagship store in Chelsea.



About Us

Benjamin Moore is a leading North American decorative paint brand and is widely regarded as a worldwide leader in colour and design. Benjamin Moore is famous for the exceptional beauty of its colours and for producing the finest quality paint products.

The Benjamin Moore brand was first launched in the UK in September 2015, by our company, Shaw Paints Ltd. We are the exclusive UK distributor for the brand and go to market as Benjamin Moore UK.

Our flagship store is in the heart of the design district in Chelsea and serves Interior Designer and Homeowner customers from across London and beyond. We are renowned as a centre for exceptional colour, design and technical expertise.

About you

You are a professional, personable and enthusiastic person who has a background in an interiors-related field and also has an excellent commercial track record in a retail environment. You will be comfortable conversing with a variety of customer types and be able to demonstrate a flexible and proactive working style, with an ability to adapt to the changing demands of a rapidly growing business.



About the role

The Assistant Showroom manager will assist the Showroom Manager in the day to day activities of the store in order to deliver the highest levels of customer service to a variety of different types of customers, as well as maintaining exceptional store standards and deliver against the financial objectives of the showroom.

This is a full-time role (39.5hrs per week). We operate a rota system where you will typically be required to work 1 in 2 Saturdays.

We offer a competitive salary, company pension and 25 days holiday annually.

This role reports into the Showroom Manager.

Key Responsibilities:

Delivering the financial objectives of the showroom.

Delivering excellent customer service to homeowner, interior designer and professional painter customers.

Managing showroom stocks to deliver outstanding service to customers.

Maintaining exceptional store standards.

Managing key customer accounts.

Delivering marketing and sales initiatives to grow showroom revenues.

Key requirements:

Experience in a retail environment.

Experience in an interiors-related field.

Excellent commercial acumen with track record of delivering financial results in a retail environment.

Excellent communication and customer service skills.

Strong attention to detail and organisation skills.

Adaptability and positive attitude

If you are interested in applying for this position, please email your CV to careers@shawpaints.co.uk.

To find out more about Benjamin Moore and Shaw Paints, visit www.benjaminmoorepaint.co.uk.

